

THE RARE WINE CO.
21481 EIGHTH STREET EAST
SONOMA, CA 95476
email: sales@rarewineco.com



1-800-999-4342
1-707-996-4484
Fax: 1-707-996-4491
Fax: 1-800-893-1501

Inside on Page 4 & 5

2005 Red Burgundies

Inside on Page 6

Classic Riojas

JANUARY 15, 2008

WASHINGTON STATE

Miracle Wines

In 2004 Cayuse Defied the Odds and Made History

By all rights, Christophe Baron's epic 2004s should never have been. In January of that year, temperatures in the Walla Walla Valley plummeted to 13 below zero, killing virtually every inch of vine that was exposed.

But Christophe had grown up in Champagne, where his winemaking family had battled harsh winters for generations. He brought to Walla Walla the old practice—borrowed not from the Champenois but the Quebecois—of burying two canes from each vine in the ground as insurance against a devastating freeze. While no one else in Walla Walla had *any* crop in 2004, Christophe brought in a small crop of heroic concentration and richness.

Cayuse

Before Christophe arrived in the mid-'90s, the Walla Walla Valley grew only apples, but he recognized the greatness of its *terroir* for grapes. The climate mirrors the Northern Rhône and the ground is littered with Châteauneuf-like stones.

Christophe planted mostly Syrah, guided by the inspiration of such Northern Rhône icons as Jamet and Rostaing in Côte Rôtie, Allemand in Cornas, and

"Could it be that before long Manfred Krankl of SQN will be known as the Christophe Baron of the Central Coast?"

Jay Miller in The Wine Advocate



Christophe turning over the stony soil of Cayuse

Chave in Hermitage. Today, his top wines are among the most coveted Syrahs made in North America.

Christophe is convinced that his great 2004 vintage was made possible not only by the buried canes, but by the fact that he farms biodynamically. He is still awed by his vines' resilience—their ability to recover from such devastation and exploit the near-perfect growing season that followed. Another factor may well be that half of his vines are planted on their own roots.

The yields in 2004 are breathtaking. His iconic Bionic Frog came in at 13

hectoliters per hectare, while his new legend-in-the-making En Chamberlin was made from yields of only 20. The winemaking, as usual, was classic Northern Rhône, with a modest use of new wood, and about 25% of the crop fermented in whole clusters.

This Offer

Christophe produces ten wines from his Cayuse vines, but the crown jewel is Bionic Frog, one of those mythic wines that few have ever seen or tasted. Only four restaurants in America—The French Laundry, Per Se, Citronelle and Charlie Trotter—receive even a bottle. And the wine is never seen in shops. ►

Impossible-to-Find Prizes from Cayuse

► While Christophe's wines have been hot for years, demand took a huge jump with Jay Miller's stratospheric scores in the August 2007 *Wine Advocate*. But it was already impossible to get the '04s. Having been released in 2006, the only hope of finding them has been in on-line auctions at \$200+ prices.

Though the 2005s are his current releases, Christophe paid us the great honor of a small allocation of the coveted 2004 Bionic Frog, along with some of his rare 2004 En Chamberlin. And to round out this offer, he endowed us with a few bottles of 2002 and 2003 Bionic Frog. You won't see these anywhere else.

**2004 Cayuse Syrah
"Bionic Frog"**
99 *The Wine Advocate*
\$145.00 *very limited*



**2004 Cayuse Syrah
"En Chamberlin"**
97 *The Wine Advocate*
\$89.95 *very limited*

Jay Miller in *The Wine Advocate*: "... aged in 100% Dominique Laurent 'magic cask' barrels, 25% of them new. Opaque purple-colored, the wine has a fabulous perfume of violets and lavender as well as grilled meat, game, and blueberry compote. Dense, powerful yet elegant, this splendid effort demands a decade of cellaring and should drink well through 2045."

Jay Miller in *The Wine Advocate*: "... Côte-Rôtie-like in its racy style. Beautifully perfumed with aromas of bacon, sausage, truffle, blueberry, and blackberry liqueur, this super-concentrated effort is impeccably structured for the long haul. It has enough succulence to provide pleasure now but it merits 8-10 years in the bottle to fully express itself."

2003 Cayuse Bionic Frog125.00
Wine Spectator: "96 rating. Has amazing density, a wine of immense depth, wrapping silky tannins around plum, mineral, blackberry, prune and meat flavors, hinting at dark chocolate and walnut as the finish rolls on and on."

2002 Cayuse Bionic Frog75.00
Wine Spectator: "93 rating. Powerful, packed with ripe blackberry, cherry and plum fruit flavors, polishing itself up on the finish to show some grace and elegance. With hints of green olive, coffee and roasted meat, this has depth to burn."

Bouchard's Great 2002 & 2004 Corton-Charlemagnes

Last month, we offered Bouchard's brilliant 2005 Corton-Charlemagne, and quickly blew through all the stock that we had, or could get. But after searching high and low, we did manage, miraculously, to acquire a small amount of two other coveted recent vintages, 2002 and 2004.

Both wines came from the same 3.25 hectares on Le Corton that Bouchard has worked for the past 125 years. The soil here is clay and white marl on a hard limestone base, facing southeast, producing a wine that is rich and powerful in its youth, revealing even greater complexity and minerality as it ages.

2002 Bouchard Corton-Charlemagne
96 *Burghound*
\$154.95 *bottle*



2004 Bouchard Corton-Charlemagne
95+ *Tanzer*
\$115.00 *bt.* **\$550.00** *3-liter*

Burghound: "... astonishingly intense, pure and focused green apple fruit ... simply unbelievably powerful, gorgeously detailed, big, indeed huge flavors seemingly fashioned straight from crystalline rock. This literally explodes in the mouth ... altogether stunning. A great Corton-Charlemagne"

Tanzer: "... a quintessence of Corton-Charlemagne dirt on the nose: stone fruits, lemon, iodine, ginger, minerals and mint ... compellingly dense and penetrating in the mouth, with captivating, soil-driven flavors of raw pineapple, white peach, white flowers and crushed rock ... spectacular subtle complexity"

CHATEAUNEUF DU PAPE

An Iconic White

“Wonderful with Age. No wonder most 3 star restaurants serve them.”

John Livingstone-Learmonth on Clos des Papes Blanc

For decades, France’s 3-star restaurants have been ahead of the curve in discovering white wines of towering stature. Long before these wines were known to Americans, there were stacks of Clos Ste. Hune, Coche-Dury and Raveneau in their cellars. And we can add one more to the list: Clos des Pape’s glorious Châteauneuf du Pape Blanc.

This wine has always been revered for its pristine balance and aromas when young—and its profound richness when mature. Made primarily from

45-year-old vines, it is the essence of its tiny yields.

While the American following for Clos des Papes Rouge has exploded over the past couple of years, interest in the white is just starting to cook, aided by James Molesworth’s reverential review in the December 31 *Wine Spectator*.

We’re pleased not only to offer the majestic 2006, but a *pristine* mini-vertical to give you a sense of its aging curve. But be patient: 10 to 20 years of aging will be richly rewarded with these wines.

**2006 Clos des Papes
Châteauneuf du Pape Blanc**
95 Wine Spectator
\$69.95



James Molesworth in the *Wine Spectator*: “Supertight and pure, with blanched almond, star fruit, acacia and lemon verbena notes all gliding along a bright, minerally frame. Lingering hints of orange blossom, honeysuckle and lime ... Should age beautifully.”

2004 Clos des Papes Châteauneuf Blanc57.95

2004 Clos des Papes Châteauneuf Blanc half bt. ...30.95

J. Livingstone-Learmonth: “★★★★(★) Mineral tang ... lots of elegance in its shape and texture”

2001 Clos des Papes Châteauneuf Blanc59.95

Parker: “... wonderful honeysuckle/pear character”

2000 Clos des Papes Châteauneuf Blanc54.95

J. Livingstone-Learmonth: “★★★ almond, tangerine, mineral-laced ... decant to obtain its best expression.”

1996 Clos des Papes Châteauneuf Blanc45.00

Marvelously fresh but starting to reveal a gorgeous, Graves-like honeyed, beeswax, floral, mineral richness.

Old-Vine Bargain

Roger Perrin’s Super Cuvée at a Fantastic Price

Like most of their Châteauneuf neighbors, the Perrin family was once content to sell the wine from their superb old vineyards to négociants like Jaboulet and Chapoutier. But, when Luc Perrin took over in 1986, they finally got noticed for their domaine bottlings. And in 1995 they gained further renown with the launching of Luc’s **Réserve de Vieilles Vignes**, almost entirely from 70-100-year-old Grenache vines.

The first big-time vintage for this wine was 2000, which earned 96 points from Parker, followed by 2003 and 2004 with 95 ratings from Josh Raynolds.

But his 2005 could be the best **Réserve de Vieilles Vignes** yet. Among the wines of the vintage, we can

offer this majestic Châteauneuf at a monumentally low price. But hurry, quantities are very limited.

**2005 Roger Perrin Châteauneuf
Réserve de Vieilles Vignes***

93-96 Josh Raynolds

\$59.95 limited

Josh Raynolds in Tanzer’s *International Wine Cellar*: “Explosive, intensely perfumed bouquet of raspberry, wild strawberry and blackberry ... incredibly deep berry flavors ... smoky spice notes arrive on the palate-staining finish, adding complexity to this suave, compellingly sweet wine. Wow!”

Faiveley's Great 2005s

"They should absolutely be on your short list of wines to buy this vintage."
Allen Meadow, Burghound

In November, we featured Bouchard Père et Fils, whose top 2005s—largely from the Côte de Beaune—are so extraordinary. We are now pleased to feature Bouchard's Côte de Nuits counterpart, Joseph Faiveley, which also hit several home runs in '05.



Faiveley's holding in Clos Vougeot.

Though one of Burgundy's elite négociants, Faiveley sources an astonishing 80% of its wines from its own vineyards, including many of the Côte de Nuits' most illustrious grand crus. There is one towering Côte de Beaune holding, however: the legendary Corton-Clos des Cortons.

Traditional Winemaking

Regardless of vineyard location, Faiveley's domaine wines are made traditionally from obsessively tended vines. Key features of the winemaking regime are a long, slow, indigenous yeast fermentation with fre-

quent punching down of the cap followed by 18 months aging in one-third to one-half new oak. Fermentation temperatures are kept low to preserve the old vine fruit's fabulous perfume. The best wines are bottled direct from the barrel without filtration.

Faiveley's brilliant winemaker, Danièle Perrenoud, became chief enologist in 2003, having been involved in winemaking there for the previous 20 years; while she aims to continue to make wine in the classic vin de garde Faiveley style, the 2005 displays even greater elegance and definition, and rounder fruit to complement the firm structure.

The 2005s at Faiveley could be the finest wines here in a generation. And thus they have been nearly impossible to source. But we can offer *extremely* limited quantities of the following greats.

2005 Faiveley Chambertin Clos de Bèze 395.00

Burghound: "95-97 rating ... a dazzling array of spice, earth, mineral, fruit and subtle floral aromas ... elegant, pure, transparent and vibrant flavors that possess superb power and striking depth of material on the unbelievably long finish ... A monument in the making"

2005 Faiveley Mazis Chambertin 245.00

2005 Faiveley Mazis Chambertin Magnum..... 550.00

Burghound: "93-95 rating ... wild, ripe and layered red berry fruit aromas that complement the gamy and completely backward flavors that are highly complex and possess a firm and mouth coating texture ... there is character to burn ... in a word, stunning."

2005 Faiveley Latricières Chambertin225.00

2005 Faiveley Latricières Chambertin Magnum.....495.00

Burghound: "92-95 rating ... mineral-infused, pure, understated and wonderfully vibrant flavors that are built on a base of minerality and possess superb finishing detail on the structured and hugely long finish."

2005 Faiveley Echezeaux189.95

Burghound: "91-94 rating ... An elegant and highly spiced black fruit nose ... supple, rich and full-bodied flavors that are sweet, mouth coating and textured, all wrapped in a powerful, detailed and impressively concentrated finish that is strikingly long. You can taste the additional concentration from the tiny yields here."

2005 Faiveley Corton Clos des Cortons199.95

2005 Faiveley Corton Clos des Cortons Magnum435.00

Burghound: "94-96 rating ... quite simply the best young example of this wine that I have ever had the privilege of evaluating ... breathtaking complexity complements to perfection the big, rich and sleekly muscled flavors ... the sheer depth of material on the palate-drenching finish is nothing short of phenomenal."

2005 Faiveley Clos Vougeot 195.00

Burghound: "92-95 rating ... an earthy and very ripe mix of briar, dark berry fruit and pungent underbrush aromas leading to muscled, energetic and sappy flavors ... There is a really attractive underlying tension here ... will last for decades."

2005 Faiveley Gevrey Chambertin Cazetiers89.95

2005 Faiveley Gevrey Chambertin Cazetiers Mag.199.95

Burghound: "91-93 rating ... densely fruited dark berry and pungent earth aromas ... suave and exceptionally rich ... structured and highly complex finish that goes on and on ... there is another dimension of depth present."

2005 Faiveley Gevrey Chambertin Combe Aux Moines..89.95

Burghound: "90-93 rating ... a gorgeous range of red and blue fruit aromas nuanced by game, hints of spice and underbrush ... rich, full and generous ... deep and harmonious finish. This is a really lovely effort that has ample aging potential."

BURGUNDY & RHONE

Clos Vougeot 2005

Three Elite Examples Confirm a Grand Cru's Pedigree

For nearly a millennium, Clos Vougeot has been Burgundy's most famous vineyard. It was once the sister site of Romanée Conti—the latter was vined and cellared in the Clos for 50 years—and in the 19th century its wine sold for nearly as much. Planted around 1100 by Cistercian monks, the supernal quality of its wines, allied to its large 125-acre size, long assured a towering reputation.

"One of the most compelling vineyards in the entire Burgundy firmament when placed in the right hands."
John Gilman

But the Clos' reputation declined, as fragmented ownership led to too many indifferent examples coming onto the market. Today, this reputation is again on the rise, thanks to the work of a few top producers.

The historic 2005 vintage has served as a showcase for Clos Vougeot's potential. Consequently, we are pleased to offer three of the year's finest efforts, each the essence of this historic vineyard.

2005 Drouhin Clos Vougeot225.00

2005 Drouhin Clos Vougeot Mg. 475.00

Burghound: "94 rating ... hints of menthol, warm earth ... superbly dense, powerful and exceptionally rich flavors underpinned by suave tannins ... a big, impressive and notably ripe wine"

2005 d'Arduy Clos Vougeot 99.95

Burghound: "92-95 rating ...traces of black fruit and an intense earthiness that continue onto the hugely powerful, intense and full-bodied flavors that are muscled, taut and almost tense on the enormously long finish. This is old school burgundy"

2005 Bertagna Clos Vougeot ... 159.95

Steve Tanzer: "92-95 rating ... Knockout nose ... dense and sweet, with explosive flavors of black cherry and minerals. This possesses wonderful fruit and superb persistence ... palate-staining, mineral-driven finish ... compellingly long."

Two more great Drouhin 2005 reds you won't want to miss

2005 Drouhin Beaune Clos des Mouches79.95

Burghound: "92 rating ... rich, sweet and solidly detailed medium full flavors, all wrapped in a delicious, supple and relatively forward finish ... it should age effortlessly."
John Gilman: "93 rating ... deep, complex and extremely elegant ... great structure ... *grand cru* weight and grip ... the best made in the last thirty years."

2005 Drouhin Beaune Grèves74.95

Burghound: "92 rating. Dense, sappy and balanced ... a sleekly muscled and beautifully focused finish ... should age for 20 years without any difficulty."
John Gilman: "92+ rating ... a stunning bottle in the making ... full-bodied, deep and impeccably balanced, with a great core of fruit ... great structure and grip"

Delas' 2003 Hermitage La Tourette in Half Bottles

In *Hermitage*, 2003 rivalled 1990, 1978 and 1961 as a year of epic quality. For this reason—and because production was down sharply—there were few bargains. But there was one: Delas' sensational *Hermitage Marquise de la Tourette*.

Though this wine has largely vanished from the market, we were just able to pick up some choice half bottles at a great price. Quantities are very limited, however.

**2003 Delas Hermitage "Marquise de la Tourette"
95 Parker**

\$35.95 half bottle

Parker: "Produced from a crop size that was 60% less than normal, the 2003 *Hermitage Marquise de la Tourette* exhibits an inky/ruby/purple color as well as scents of charcoal, licorice, *creme de cassis*, and crushed rocks. It is full-bodied, powerfully tannic, and rich with marvelous purity and length, and a surprisingly low 13.5% alcohol. It should drink well for 20+ years."

Wines may be sold and delivered only to persons who are at least 21 years old. All wines are sold in California and title passes to the buyer in California. We make no representation to the legal rights of anyone to ship or import wines into any state outside of California. We are not responsible for typographical errors. All items and prices subject to availability. Request a copy of our terms of sale or read them at www.rarewineco.com. An * indicates pre-arrival. Issued 16 times yearly. Copyright 2008 The Rare Wine Co.

SPAIN

A Numanthia Trilogy

Three Acclaimed Vintages of a New Spanish Star

North-central Spain's Toro region has long been known for intense red wines made from pre-phyllloxera vines. But it was not until the past decade that anyone tried to make something great from these viticultural treasures. One of the first, and possibly the most successful, to do so was Dominio Eugren, a family estate that dates back well into the 1800s.

For its flagship project, "Numanthia," Eugren chose a vineyard of 70- to 100-year-old vines of



the local Tempranillo clone, Tinta de Toro. Cropped at tiny yields, Numanthia is treated to a meticulous regime of hand sorting, whole-cluster fermentation with a long maceration, and malolactic and aging in new French barriques. The result has been a wine of remarkable consistency and value.

We are pleased to offer three great vintages of Numanthia—1999, 2001 and 2003—at compellingly low prices. Don't miss out.

1999 Numanthia

95 Parker

\$59.95

Parker: "An amazing effort ... made from yields of 1.5 tons of fruit ... an explosive perfume of sweet blackberries, cassis, licorice, minerals, and smoke. With great intensity, fabulously sweet tannin, and high glycerin levels, this wine establishes a new benchmark for the Toro appellation."

2001 Numanthia

95 Parker

\$59.95

Parker: "Spectacular ... an explosive nose of melted licorice, barbecue smoke, blackberries, creme de cassis, camphor, and graphite. Full-bodied with gorgeously rich, concentrated fruit, a layered texture, and tremendous purity, it ... should hit its prime in 1-2 years, and last for 10-15."

2003 Numanthia

96 Parker

\$59.95

Parker: "... massively rich, intense ... A vivid, intense nose of espresso roast, pain grille, sweet black cherries, and creme de cassis is followed by a full-bodied, intensely-concentrated, rich, well-delineated, moderately structured, pure red that can be drunk young or cellared for a decade."

Spain's Other Face: Profound Classic Riojas

The style of Spanish red typified by Numanthia was born in the early 1990s—featuring deep color; aging in new barriques, and powerful, concentrated fruit. Before that, Spain's best reds were made in a



decidedly old-fashioned way, long-aged in *old* barrels, which imparted an ethereal elegance, riveting perfume and a texture of pure velvet. Here are some of the finest survivors of this noble tradition.

1976 Cune Viña Real Gran Reserva79.95

John Gilman: "94 rating ... remarkably young for a nearly thirty year-old wine ... On the palate the wine is full-bodied, tangy and complex, with fine mid-palate depth ... this is a great vintage of Viña Real Gran Reserva, which is just beginning to really hit on all cylinders ... Outstanding wine. 2005-2025+."

1976 López de Heredia Viña Tondonia Gr. Rsva. . 97.50

Antonio Galloni: "92 rating. Outstanding offers a multitude of tertiary nuances in its suggestions of leather, licorice, coffee beans, earthiness and dried prunes on a medium-bodied frame of notable elegance. It is sweeter and riper than the Bosconia Gran Reserva, with a resonating note of alcoholic warmth that frames the long, lingering finish."

1981 López de Heredia Viña Bosconia Gran Rsva 69.95

Josh Raynolds: "94 rating. Gorgeous ... silky and seemingly weightless, with a haunting crystalline purity Sweetly insinuating on the finish, with lingering mineral and strawberry flavors. A remarkable wine that's completely out of step with today's styles: this is the stuff that gets die-hard Rioja traditionalists all weepy."

1998 López de Heredia Viña Tondonia Rsva32.95

1998 López de Heredia Viña Tondonia Rsva Mag. 79.95

Josh Raynolds: "93 rating. Penetrating, complex bouquet of red berries, cherry skin, minerals, dried rose, tobacco, cured meat and baking spices ... broadens on the back, the intensely flavored fruit softening and sweetening. A remarkably elegant, balanced and complex wine."

Sangiovese's Essence

Fèlsina's Amazing 2004 Chianti Riserva "Rancia"

For Tuscan Sangiovese, 2004 promises to be a storied year. The great producers—those obsessed with expressing the character of the region—have made wines with a perfect balance of floral perfume, gloriously ripe fruit and firm structure featuring vibrant acidity. Naturally, one of the very best is Fèlsina's stunning Chianti Classico Riserva Rancia, made by the legendary Giuseppe Mazzocolin.

Mazzocolin's vineyards are in Castelnuovo Berardenga, straddling the southern border of Chianti Classico. The Rancia cru's high south facing slope of classic *galestro* marl gives its old vines all of the elegance and refinement—coupled with full body and perfumed aromatics—for which the commune is famed.

For three decades, Mazzocolin has dedicated himself to his unique clone of *Sangiovese di Fèlsina*. He allows no Cabernet in his wines, and he replants only with his own cuttings. In the cellar, his low-temperature vinification and 18-month barrel-aging are geared to preserving the Rancia vineyard's quintessential expression of dark berry, tobacco, violet and earth nuances.

An Epic Year

The 2004 growing season was nearly perfect because moderate daytime temperatures and cool nights enabled the grapes to develop wonderful ripeness,

complexity and fine structure. Under such conditions, one of the greatest Rancias ever was made.

We are pleased to offer this unique and great example of pure Sangiovese, along with a small quantity of Fèlsina's superb 2005 Chianti Classico *normale*, always among Tuscany's greatest wine values.

**2004 Fèlsina "Rancia"
Chianti Classico Riserva
95 International Wine Cellar
\$39.95 *bt.* \$85.00 *magnum***



Ian d'Agata in *International Wine Cellar*: "Impressive dark ruby color. Expressive aromas of blackcurrant, plum, mint and cigar box, all lifted by a mineral element. Dense and rich, combining pinot noir-like texture and refinement with syrah-like flavors of rare meat and raspberry liqueur. This boasts a wonderfully tactile feel and a remarkably long, palate-staining finish. A great Chianti with loads of personality."

2005 Fèlsina Chianti Classico18.95

Ian d'Agata: "Violet, strawberry and underbrush on the simple, effusively fruity nose. Somewhat more complex on the palate, where meat, sage and mushroom flavors complicate the primary ripe fruits. Soft tannins and a smooth finish left my mouth wanting more."

Chapoutier's Ambrosial Viognier Vin de Paille

For the better part of a century, the Chapoutier family has produced fabulous dessert wines by laying some of its white Hermitage grapes out on straw mats to dry over the winter. This method of winemaking, *vin de paille*, dates back to the Roman occupation of the Rhône but today sadly has few practitioners.

In the mid-1990s, Chapoutier began to make a second *vin de paille* from Viognier grapes grown by its technical director Alberic Mazoyer. Because of the small size of Mazoyer's vineyard—and the fact that the drying intensely concentrates the juice—production has been only about 200 cases yearly. But this is a

dessert wine of astonishing richness and complexity and well worth the search.

Recently, we were fortunate to acquire two top recent vintages of the wine: the ravishing 2003, with its 94-point rating from Parker, and the equally stunning 2001, which Parker did not review. Both wines are available in very limited quantities. Note: in 2003 the name changed, but it is the same cuvée.

2001 Chapoutier les Coufis de Paille half bottle 29.95

2003 Chapoutier Vionié de Paille half bottle 39.95

Parker: "94 rating ... has 150 grams of residual sugar ... Unctuously-textured, rich, and surprisingly fresh, it smells like orange marmalade and honeysuckle."

Youngbloods

Youthful Barolisti Rock the World

Over the past decade, the future of classic Barolo has been cast in doubt by the advanced age—as well as the passing—of some of the genre's greats.

Yet, we have plenty of reason for optimism. Roberto Conterno has taken over from his father Giovanni without missing a beat. And at Bruno Giacosa, long-time aide Dante Scaglione seems poised to take over from the great man with little change in direction.

Meanwhile, some lesser-known estates are emerging as stars under young leadership. At the old Massolino

winery, the new generation is making one of the great classically styled Barolos of our time: Vigna Rionda Riserva. And at Conterno-Fantino, Claudio Conterno and Guido Fantino have been touted by Steve Tanzer as "Barolo's brightest young stars."

The reputation of both of these producers has been secured by off-the-charts *Wine Spectator* ratings for their top Barolos. These wines have now virtually vanished from the market, and so we are pleased to be able to make this very special offering.

**2001 Conterno-Fantino
Barolo 'Sorì Ginestra'
99 Wine Spectator
\$145.00**



**2000 Massolino
Barolo 'Vigna Rionda'
98 Wine Spectator
\$110.00**



Wine Spectator: "Pure crushed berries and plums, with just a hint of wood and fresh mushroom. Full-bodied and compacted, with loads of rich fruit and big, velvety tannins. Gorgeous wine. Huge concentration, yet balanced. Greatest wine ever from here and **the wine of the vintage.**"

Wine Spectator: "Gorgeous nose of cut roses, raspberry, strawberry and Spanish cedar. Full-bodied, with powerful yet refined tannins. Incredible structure yet wonderful finesse. Goes on and on. A brick house."

... and Schiavenza's Incredible 1999 Barolo Riserva

Another new star in the classic tradition, Schiavenza, made waves with its amazing 1999 Barolo Riserva. Crafted from superb sites in Serralunga and Monforte d'Alba, including old vines in Prapò, its 97-point rating tied it with Romano Dal Forno's 2000 Amarone at the top in the *2006 Veronelli Guide*. Our first offer in July sold out quickly, but we were able to secure a little more. Last call!

**1999 Schiavenza
Barolo Riserva
97 Daniel Thomases
\$79.95**

THE RARE WINE CO.
21481 EIGHTH STREET EAST
SONOMA, CA 95476
1-800-999-4342 1-707-996-4484
Fax: 1-800-893-1501 1-707-996-4491
email: sales@rarewineco.com

**FOOD & WINE BEST WINE
2002 AMERICAN WINE AWARDS IMPORTER**

INSIDE

Cayuse's Great 2004sPage 1 *Delas Hermitage Halves*Page 5
Bouchard Corton Charlemagne Page 2 *Numanthia*Page 6
Clos des Papes BlancPage 3 *Classic Rioja*Page 6
2005 Roger Perrin VVPage 3 *2004 Fèlsina Rancia*.....Page 7
Faiveley's 2005 RedsPage 4 *Chapoutier Viognier*
Clos Vougeot 2005sPage 5 *Vin de Paille*Page 7

1st CLASS
U.S. POSTAGE
PAID
SONOMA, CA
PERMIT NO. 50

**FIRST
CLASS MAIL**

January 15, 2008

VISA MASTERCARD AMERICAN EXPRESS