

THE RARE WINE CO.
21481 EIGHTH STREET EAST
SONOMA, CA 95476
email: sales@rarewineco.com



1-800-999-4342
1-707-996-4484
Fax: 1-707-996-4491
Fax: 1-800-893-1501

Inside on Page 4
Vieux Télégraphe,
1995 & 1998

Inside on Page 5
2004 Merus

SEPTEMBER 10, 2007

The Rock of Giacosa

The Brilliant 2001 "Rocche" Riserva plus a Historic Retrospective

Although based in the Neive commune of Barbaresco, Bruno Giacosa has often been referred to as a *barolista*, or Barolo-maker. Partly, this is because his Barbarescos are so much like Barolos: rich, powerful, firmly structured for very long aging. But it's also because over the past four decades he has indeed made some of Barolo's greatest wines.

In the 1960s and 1970s, Giacosa played the field, making single-*cru* Barolos from a wide array of sites, including Collina Rionda, Arione, Falletto, Pugnane, Villero, Bussia and Ginestra. But in 1982 he purchased 8.4 hectares of Falletto, the famed vineyard near the southern end of Serralunga. From then on, he concentrated on that *cru*. Over the next dozen years he made ten Falletto-designated Barolos, and by the mid-1990s, Giacosa decided to make Barolos *only* from his holdings in Falletto.

Falletto's Tenderloin

Giacosa realized that four particular parcels on Falletto's upper slope produced the greatest Barolo. This section became his source for the monumental "Falletto" red label riservas he made in 1985, 1986,

"If I said his top Barbarescos and Barolos can rival a great vintage of Petrus for richness and complexity, few, I suspect, would believe it. However, his wines are on that level."

Parker on Bruno Giacosa



Bruno Giacosa's Falletto vineyard.

—though Giacosa chose to sell them as white labels. But in 2000 and 2001 Giacosa felt compelled to give the wines his coveted red label.

1989, 1990 and 1996. (In all but 1985, he also made a white label Barolo Falletto which presumably came from the rest of the vineyard.)

By 1997, Giacosa decided to bottle the Barolo from these parcels separately on a more regular basis, using a new designation: Le Rocche del Falletto ("The Rock of Falletto"). In 1997, 1998 and 1999, these bottlings were arguably red-label riserva quality

Giacosa's Other Barolo Named "Rocche"

While the "Rocche del Falletto" designation was born with the 1997 vintage, long-time Giacosa drinkers will recall that Giacosa made several "Rocche" Barolos between 1971 and 1987. These were from a different vineyard: Rocche di Castiglione in the commune of Castiglione Falletto.

In contrast, the more recent Rocche bottlings are from the Falletto vineyard in Serralunga. These are two entirely separate sites, each capable of producing Barolo of great stature.

This Offer

This year, Giacosa released the long-awaited 2001 Barolo Le Rocche del Falletto Riserva to great acclaim. On page 2 you'll find our first offer of this wine, along with a momentous retrospective of Bruno Giacosa Barolos from the Falletto vineyard—which includes virtually every Barolo ever made from the Rocche parcels. Given the profound rarity of these wines, this is an opportunity that no Barolo lover dare pass up. ►

BRUNO GIACOSA

The Monumental Red Labels

Rocche del Falletto

Finally, our inaugural offer of the long-awaited, potentially historic, 2001 Rocche del Falletto Riserva. The price is well below market, so hurry.

**2001 Barolo Riserva
"Le Rocche del Falletto"**

97 Antonio Galloni

\$259.95 bt. \$545.00 mag.



Galloni: "Staggering ... an explosive nose of spices, menthol, minerals, smoke and scorched earth followed by waves of sweet fruit that coat the palate in a potent mix of finesse and sheer power ... another towering achievement from Bruno Giacosa."



**2000 Barolo Riserva
"Le Rocche del Falletto"**
100 Wine Spectator 95 Galloni
\$295.00

Wine Spectator: "Fabulous purity ... amazing concentration and a palate that goes on and on and on ... the Romanée-Conti of Barolo." Antonio Galloni: "Layers of finessed, super-ripe fruit that unfold onto the palate."

Falletto

Made only five times between 1985 and 1996, the legendary Falletto Riserva was made from the Rocche parcels at the top of the Falletto Vineyard.

**1996 Barolo "Falletto" Rsva.
98+ Parker**

\$345.00 bt. \$695.00 mag.



Parker: "... extraordinary presence and stature ... nose of road tar, scorched earth, truffles, blackberries, cherries, and espresso. This muscular, massive wine gave me chills ... virtually perfect ... should last for 30-40 years."

1990 Barolo Falletto Riserva495.00

1990 Barolo Falletto Riserva Magnum995.00

Galloni: "97 rating ... unforgettable Barolo ... rich, decadent ... a real privilege to drink ... as good as it gets."

1989 Barolo Falletto Riserva475.00

1989 Barolo Falletto Riserva Magnum975.00

Parker: "94+ rating ... rich, concentrated, thick, chewy flavors ... massive and nearly impenetrable."

1986 Barolo Falletto Riserva495.00

Galloni: "97 rating ... stunning ... should offer profound drinking until at least age 30 and probably beyond."

1985 Barolo Falletto Riserva485.00

Galloni: "96 rating ... great wine for current drinking ... plenty of lush, sweet fruit"

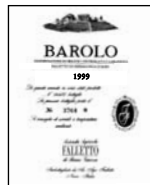
The Profound White Labels

Falletto

**1999 Barolo
"Falletto di Serralunga"**

94 Antonio Galloni

\$139.95



Galloni: "Expressive nuances of flowers and spice and wonderful sense of depth and purity ... sensations of raspberries, cherries and menthol ... lingering notes of minerality ... a great Barolo in the making and it is not to be missed."

2001 Barolo Falletto di Serralunga135.00

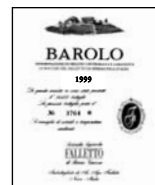
Galloni: "94 rating. A sweet, balsamic nose of spices, oak, and minerals ... packed with layers of deep, dark fruit that gradually open to reveal themselves on a big, strapping frame, with outstanding length and a beautiful note of freshness to cap off the finish."

Rocche del Falletto

**1999 Barolo
"Le Rocche del Falletto"**

96 Parker

\$189.95



A magical Barolo that could easily have worn a red label. Robert Parker: "A sublime, classic nose of roses, tar, licorice and minerals Powerful, deep, and structured on the palate, it displays a tightly wound core of fruit with great length." *Very limited.*

1997 Barolo "Le Rocche del Falletto" 189.95

The first Le Rocche del Falletto, and again red-label quality. Parker: "96 rating. Classic aromas of rose petals, melted tar, and cherry liqueur ... saturate the palate ... Profoundly complex and multilayered" *Very limited.*

RED BURGUNDY

Dureuil-Janthial

Amazing 2005 Red Burgundies

Vincent Dureuil has emerged as one of Burgundy's brightest young stars by fashioning brilliant wines in Rully and Mercurey, rather than in the Côte d'Or. He has proven that, given a surpassing approach, the Côte Chalonnaise can produce delicious Burgundy that remind us of the Côte d'Or.

The fantastic 2005 vintage has given Dureuil the ideal raw materials to make Rully reds that truly transcend their appellation. While virtually all Burgundy

appellations excelled in 2005, Rully's reds were particularly blessed, achieving a Volnay-like richness.

Dureuil is fanatical, severely pruning his old vines to realize very low yields. He uses only native yeasts, no chemicals and just the right amount of new oak to complement the concentrated old-vine fruit.

Though his two top 2005 Rullys are remarkable achievements, the production is tiny; and with such quality at these prices, these are sure to go fast.

2005 Dureuil-Janthial Rully en Guesnes* 90 Wine Advocate \$29.95

David Schildknecht in the *Wine Advocate*: "... sweet florality, citrus zest, clove ... The perfume penetrates deeply into the weave of this wine, along with spices, chalk and intense fresh fruit ... The finish is pure, clear and penetrating"

2005 Dureuil-Janthial Rully Maizieres* 91 Wine Advocate \$32.95

David Schildknecht in the *Wine Advocate*: "... pungent smokiness along with intensely ripe, fresh blackberry and pomegranate fruit ... more fat and textural richness ... This shows real grip and the potential for at least 5-7 years of interesting evolution."

Perrot-Minot

Christophe Perrot-Minot is unquestionably among 2005's superstars. We are pleased to be able to offer a selection of his most sought-after wines from this historic vintage.

2005 Perrot-Minot Chambertin Clos de Bèze*950.00

David Schildknecht in the *Wine Advocate*: "99-100 rating ... spectacularly long..." Steve Tanzer: "95-99 rating ... palate-staining flavor and uncanny density." *One bottle limit.*

Sensational Price for Trapet's Great 1999 Chambertin

1999 Domaine Trapet Chambertin*139.95

Tanzer: "92 rating ... cassis, black raspberry, gun-smoke, minerals and earth. Complex, precise and soil-inflected, with a chewy, granular texture and strong supporting structure. Lovely sappy dark berry flavors ... always the best wine in the cellar."

Burghound: "92 rating ... big, bold and robust ... powerful and quite structured flavors with an intensity that builds from the attack all the way to the long finish ... A very impressive effort."

2005 Perrot-Minot Mazoyeres Chambertin VV*395.00

David Schildknecht in the *Wine Advocate*: "96-97 rating ... mysterious and powerful." Steve Tanzer: "93-96 rating. Densely packed and superconcentrated."

2005 Perrot-Minot Charmes Chambertin*295.00

David Schildknecht in the *Wine Advocate*: "94-95 rating ... formidable raw richness and intensity." Steve Tanzer: "92-95 rating ... a powerful impression of spine and great persistence"

2005 Perrot-Minot NSG Richemone VV*249.95

David Schildknecht in the *Wine Advocate*: "94-95 rating ... irresistibly fat, flattering fruity intensity and brown spices. The roots go deep into the mother chalk."

2005 Perrot-Minot Morey St. Denis en rue Vergy* ..79.95

David Schildknecht in the *Wine Advocate*: "91 rating ... Creamy in texture ... finishes with a flattering persistence ... and fascinating mineral suggestions. It should drink fabulously over at least a 5-7 year period."

2005 Perrot-Minot Gevrey Chambertin*59.95

Steve Tanzer: "87-90 rating. Blackberry and spices on the musky nose, along with a wild gamey nuance. Dense, sweet and concentrated, with shapely flavors of dark fruits, game and spice. Very Gevrey."

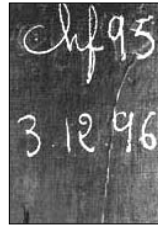
CHATEAUNEUF-DU-PAPE

Vieux Télégraphe Classics

Two Gems from one of Châteauneuf's Most Revered Producers

Domaine du Vieux Télégraphe is among Châteauneuf-du-Pape's most illustrious estates. Founded more than a century ago, it is named for the télégraphe tower built there in 1792. And it has had the same owners, the Brunier family, for more than eight decades. Yet, ironically, it was not until Vieux Télégraphe settled into the world of domaine-bottling in the 1970s that it became known to wine lovers around the world.

Over the past thirty years, Vieux Télégraphe has acquired a devoted following for its highly nuanced, ethereally textured Châteauneufs, made from vines in



*A barrel of 1995
Vieux Télégraphe*

the famed district of La Crau. As at Clos des Papes, there is no luxury cuvée; the fruit of all the oldest and best vines go into the *cuvée classique*. It is a wine that repays long cellaring, but also drinks incredibly well by the end of its first decade.

Vieux Télégraphe enjoys a unique microclimate that is significantly warmer than most of Châteauneuf-du-Pape. Thanks to this unique microclimate, the estate produced monumental wines in both 1995 and 1998. We are pleased to offer the '95 in bottles and magnums and the '98 in rare half bottles. Both vintages are must purchases.

1995 Vieux Télégraphe*
96 Wine Spectator
\$79.95 bt. \$159.95 mag.



1998 Vieux Télégraphe
94+ Parker
\$42.50 half bottle



James Molesworth in the *Wine Spectator*: "Pulls no punches ... Very ripe, powerhouse finish. Still very young and fresh, with only hints of mineral, sage and tobacco peeking from behind the fruit. Very intense wine. Drink now through 2015."

Robert Parker (2004, *Hedonist Gazette*): "At first it revealed nothing other than a deep color and substantial size in the mouth. Within 30 minutes of being decanted, it began to blossom, but owners should probably hold off drinking it for another 2-4 years."

Ultimate Dessert Rarities

— Alsace —

2001 Schoffit 'Larme de Lave'
Tokay Rangen-Clos St. Theobald
Selections des Grains Nobles
95 + Steve Tanzer
\$95.00 375 ml

Steve Tanzer: "... this technically barely qualified as wine ... 450 grams per liter of sugar ... brooding aromas of singed peach, marzipan and honey. Viscous, intensely spicy and wonderfully pure for a wine with such tooth-rattling sweetness. Almost miraculously, one can identify the variety here. An exhilarating combination of fresh and dried fruits. Builds and expands remarkably on the endless finish, showing a Tokaji-like note of white raisin and supersweet roasted fruit tones ... May well outlive us all."



— Loire Valley —

1999 Delesvaux
Côteaux du Layon
Sel. Grains Nobles
99 Wine Spectator
\$59.95 500 ml

Wine Spectator: "So lush, so creamy, so dense, you almost lose track of the fig, almond, quince, persimmon, green tea, mineral and spice flavors here. Incredible length on the finish, with the flavors lingering effortlessly. An absolutely stunning wine. Drink now through 2025. 500 cases made."

A Heroic Merus

The Astonishing 2004 Continues Merus' Ascent

Merus has come to define the second generation of Cult Cabernets, launched after the early 1990s: smaller in number, and somewhat less lofty in price, yet every bit as limited in their production as they are dazzling in their quality.

Merus' leadership in its peer group was demonstrated in 2001 by a major *New York Times Magazine* article on the cult wine phenomenon. The *Times* could have featured any number of established and emerging stars; however, it chose to write almost exclusively about *Merus* and Harlan—exemplifying the level of dedication and sacrifice needed to achieve cult greatness.

Mark Herold and Erika Gottl make *Merus* in a garage (literally) in a quiet neighborhood of Napa. And their standards insure tiny production. (They are famous for the number of barrels they reject and send on to high-profile Napa Valley producers.) And though their production has increased slightly each year, it remains small and sought-after.

2004 Merus

Napa Valley's 2004 vintage was marked by one of the smallest crops in recent years, as a result of an uneven budbreak in the spring. The summer itself was dry with a heat wave in September that was a challenge to growers. But Mark displayed the same mastery he has



"What an inspirational story this small garage (literally) winery is ... The Merus offerings ... are among the most exciting new reds to come out of Northern California in the last several years." Robert Parker

from the beginning, bringing in a small harvest of perfect fruit. The 2004 *Merus* possesses the trademarks of all *Merus* vintages—surreal texture and an ethereal balance that is improbable for a wine so powerful.

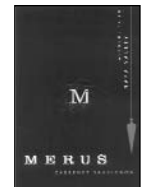
Merus seldom appears in retail channels. But we have supported Mark and Erika's work from the start, and each year we receive a prized allocation of not only bottles but rare magnums.

The 2004 *Merus* is one of the great ones; you won't want to miss it.

2004 Merus

94 Parker

\$189.95 bt. \$550.00 mag.



Parker: "... *Merus* has produced a blockbuster 2004 Cabernet Sauvignon. These cuvées are made from super-ripe fruit, spend 18-20 months in 100% new French oak (usually Taransaud), and are bottled without fining or filtration. A blend of 95% Cabernet Sauvignon and 5% Petit Verdot and Malbec, the full-bodied, dense 2004 offers notes of blackberries, blueberries, espresso roast, and smoky oak, a super-rich mouthfeel, good freshness and purity, and enough acidity and tannin to provide structure as well as definition. It will be delicious young, but should ... keep for two decades."

The Greenock Creek '03 Shirazes—including the "Perfect" Creek Block

2003 Greenock Creek Shiraz
"Apricot Block"
\$75.00



2003 Greenock Creek Shiraz
"Creek Block"
\$395.00

Parker: "95 rating ... creme de cassis, blackberries, asphalt, pepper, and licorice ... full-bodied, rich, intense, powerful ... a classic, structured, clean, pure red that should drink well for 12-15+ years."

Parker: "100 rating ... tremendous notes of bacon fat interwoven with black raspberries, blackberries, cassis, pen ink, graphite, incense, and acacia flowers. The finish lasts well past a minute."

LANGUEDOC & BRUNELLO

2005 Puech Noble

*Rostaing's Languedoc Syrah Enjoys a New Name ...
and the Same Transcendent Quality*

For decades, René Rostaing has been admired as one of the premier winemakers of the Northern Rhône. Lately, he has also become known for his pioneering work in the Languedoc, where he is making one of France's most intriguing Syrahs.

In the late 1990s, René purchased an estate near Nîmes with extensive Syrah plantings, a cool micro-climate and remarkable limestone soil.

From his first vintage here, 1999, Rostaing has made a Syrah with all the qualities for which he is known. It is elegant, yet concentrated; expressive, but subtle; hedonistic, yet cerebral.

Pierre Rovani called the inaugural '99 "powerful, huge, concentrated, yet maintains Rostaing's trademark elegance." Andrew Jefford in *The New France* wrote that "the Rostaing touch is evident in the perfumed fruits and elegant, silky tannins, a stark contrast to Languedoc's more bruising reds." And Robert Parker has written "readers should not miss Puech Chaud."

The Superb 2005

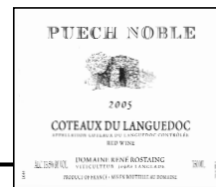
With the superb 2005 vintage, René has changed the

"What happens when you take one of Côte-Rôtie's stars and bring him to the Languedoc? You get a stunning 100% Syrah Côteaux du Languedoc that is styled like a Côte-Rôtie, yet with the distinctive richness and depth of this southerly region." Pierre Rovani

wine's name to Puech Noble. But all else remains the same. It has the richness of a warmer *terroir*, but with quintessential Rostaing finesse. As Jancis Robinson wrote about the '03 vintage, "it has northern Rhône fingerprints all over it in terms of sophistication of winemaking."

We are honored to offer this extraordinary wine at a truly bargain price.

2005 Puech Noble
\$29.95 *bt.* **\$350.00** *cs.*



The Rare White

Rostaing also makes 500 cases of white wine here—primarily Grenache blanc grown in stony limestone soil. Raised entirely in stainless steel just like his acclaimed Condrieu, it offers a stunning perfume, explosive freshness and great texture. We are pleased to have a few cases to offer at a sensational price.

2005 Puech Chaud Blanc **19.95**

1999 Valdicava Brunello

The astonishing performance of Valdicava's 2001 Brunellos has catapulted this estate to the very top—finally shining the spotlight on Valdicava's perfectionist winemaker, Vincent Abruzzese, who has quietly been making brilliant wines for years.

Valdicava's 1999 Brunello is among Abruzzese's masterpieces and very nearly the equal of the glorious 2001. Consequently, there are more than a few shops around the country selling it for \$130 to \$170. Hurry.

1999 Valdicava Brunello
94 Wine Spectator
\$69.95

Wine Spectator: "Dark-colored, with intense aromas of ripe fruit, coffee and toasted oak. Full-bodied, with a depth of ripe fruit and delicious black licorice flavors and silky tannins. Beauty."



Wines may be sold and delivered only to persons who are at least 21 years old. All wines are sold in California and title passes to the buyer in California. We make no representation to the legal rights of anyone to ship or import wines into any state outside of California. We are not responsible for typographical errors. All items and prices subject to availability. Request a copy of our terms of sale or read them at www.rarewineco.com. An * indicates pre-arrival. Issued 16 times yearly. Copyright 2007 The Rare Wine Co.

WHITE BURGUNDY

Dauvissat, The Crus

Part II: "Vaillons" & "Séchet"

We have long worshipped at Vincent Dauvissat's throne. Over the past decade, we have probably bought and sold more of his Chablis than any other merchant in America. In fact, so great is our devotion that not long ago one poster on an internet board referred to us as the "House of Dauvissat."

We are constantly on the hunt for well-cellared older vintages, assembling them into offers that cast a unique perspective on this great domaine. Sometimes it's an encyclopedic vertical, other times it's about the vintage and occasionally it's about a particular cru. But this time we are going through the domaine, cru by cru, focusing on each in sequence.

Vaillons & Séchet

And so we continue the series with the *pre-*

mier crus Vaillons and Séchet, both of which lie on the southeast-facing Côtes des Vaillons, which runs parallel to Montmains and Côte de Léchet. The soil is Portlandien, which tends to emphasize texture and fruit somewhat more than minerality.

Vaillons is of course famous for its beautifully textured, highly aromatic wines. Séchet is less well-known, as many producers blend it into Vaillons. But, as Vincent Dauvissat understands, it is a distinct *terroir*. Due to heavy erosion, there is little soil on Séchet's slope, which helps explain why it sometimes has greater detail and nerve than Vaillons.

We are pleased to offer the following range of top Dauvissat Vaillons and Séchet vintages, with all bottles in superb condition.



Vaillons

2005 Vincent Dauvissat Chablis Vaillons42.95

Tanzer: "Sweet, dense and concentrated ... excellent potential"

2002 Vincent Dauvissat Chablis Vaillons..... 49.95

Burghound: "92 rating ... mouth coating flavors of impressive depth and weight ... very serious juice"

1995 Vincent Dauvissat Chablis Vaillons half bt. . 42.95

Finding mature Dauvissat from classic vintages in half bottles is rare, but here's the beautiful '95 Vaillons in this prized format. Here's your chance.

Séchet

2002 Vincent Dauvissat Chablis Séchet 59.95

Tanzer: "92 rating ... wonderfully suave and fresh ... a strong impression of energy ... Le vrai Chablis"

2000 Vincent Dauvissat Chablis Séchet54.95**

Tanzer: "91+ rating ... concentrated but light on its feet ... terrific lemony length and verve."

1996 Vincent Dauvissat Chablis Séchet89.95**

1995 Vincent Dauvissat Chablis Séchet79.95

John Gilman: "... a wonderful bottle of age-worthy Chablis ... classic ... 2000-2015"

**Dauvissat-Camus label. As noted by Tanzer and *Burghound*, when bottled for the European market, Dauvissat-Camus wines are *identical* to those that appear under the more familiar Vincent Dauvissat label. This contrasts to the Dauvissat-Camus wines prepared for the U.S. market, which are earlier bottlings. *All* of the Dauvissat-Camus wines we offer are the preferred European bottlings.

Drouhin's

2000

Le Montrachet

"Marquis de Laguiche"

2000 Jos. Drouhin Le Montrachet

"Marquis de Laguiche"

92 Burghound

\$285.00



Burghound: "As is usually the case with the Drouhin Montrachet, this is much more discreet and reserved in character than the Bâtard. A bit of vigorous swirling though reveals an exquisite, heady perfume of white flowers, touch of honey and crushed dried herbs followed by wonderfully complex, intense and relatively fine flavors ... a relatively big Montrachet by the usual Drouhin standards."

The Ultimate Cornas

Thierry Allemand's 2004 "Sans Soufre"

For those of us who revel in Cornas' wild beauty, there is one ultimate prize: the painfully rare Sans Soufre of Thierry Allemand. Sans Soufre's virtue—that it's bottled without sulfur—is also its curse, as the wine is highly vulnerable to exposure to warm temperatures. Consequently, many importers and merchants don't buy it, making it *extremely* scarce.

Happily, we're not among them. If we're lucky enough to have access to bottles in their pristine infancy, we grab them and give them all the TLC they demand.

Having offered the rare 1999 and 2001 this spring, we are now privileged to offer the otherworldly 2004. If you want to experience Syrah's essence, here it is.

**2004 Allemand
Cornas 'Sans Soufre'
95 Josh Reynolds
\$135.00**



Josh Reynolds in Steve Tanzer's *IWC*: "Dark purple. Ripe, potent cassis and blueberry scents, with a striking floral quality. Lush and creamy, showing impressively pure dark fruit flavors, juicy acidity and fine-grained, silky tannins. Finishes sweet, supple and with superb length, the sweet berry notes clear and persistent. No sulfur was used for this cuvée."

Ageless Malbec: Argentina's 1977 Weinert

"A hypothetical blend of a super-concentrated vintage of La Mission Haut Brion and Cheval Blanc" Robert Parker's original 1992 note

As the world waits to find out whether the South American winemaking revolution is for real, there are surprisingly few old wines to hint at future aging potential. But there is at least one: Weinert's legendary 1977 Malbec.

This was only the first vintage for Weinert—founded just months earlier in Lujan de Cuyo, Mendoza, Argentina. It was clearly an amazing year for Malbec, producing a prodigious wine. But rather than bottling all of it within the normal 18 to 30 months, Weinert kept it in massive 6,000-liter barrels, bottling a little at a time over the course of at least two decades.

We have just picked up some of what we assume to be

the most recent bottling and despite a long time in barrel, it still has an amazingly brilliant, deep ruby color and incredible richness and sweetness.

**1977 Weinert Malbec
\$89.95**



Robert Parker's 1992 review, from an earlier bottling: "94 rating. This wine competes with the finest red wines made anywhere in the world ... an intensity and complexity that reminds me of a hypothetical blend of a super-concentrated vintage of La Mission-Haut-Brion and Cheval Blanc ... huge scents of cedar, black fruits, truffles, and anise. In the mouth, there is wonderful sweetness and expansive, chocolatey, berry fruit, full body, gobs of glycerin and intensity, as well as an explosively long finish."

THE RARE WINE CO.
21481 EIGHTH STREET EAST
SONOMA, CA 95476
1-800-999-4342 1-707-996-4484
Fax: 1-800-893-1501 1-707-996-4491
email: sales@rarewineco.com

INSIDE

Giacosa Rocche del Falletto Page 1 *Greenock Creek*Page 5
Red Burgundy Greats Page 3 *Rostaing in Languedoc*Page 6
Vieux TélégraphePage 4 *1999 Valdicava Brunello*Page 6
Rare Dessert WinesPage 4 *Vincent Dauvissat*.....Page 7
2004 MerusPage 5 *Drouhin Le Montrachet*Page 7

1st CLASS
U.S. POSTAGE
PAID
SONOMA, CA
PERMIT NO. 50

FOOD & WINE | **BEST WINE**
2002 AMERICAN | **IMPORTER**
WINE AWARDS

September 10, 2007
VISA MASTERCARD AMERICAN EXPRESS

**FIRST
CLASS MAIL**