

G.B. Burlotto

The Re-emergence of a Piedmont Legend

During his seventy-seven years as a winemaker (1850-1927), Giovan Battista Burlotto's accomplishments were rivaled only by those of Biondi-Santi and Vega Sicilia, as he achieved superstardom in a world dominated by French wines.

He pioneered selling Barolo in bottle (not cask or demijohn), predating even Giacomo Conterno's Barolo Monfortino. And as official supplier to the Royal House of Savoy—which once ruled *Piemonte*—he not only achieved personal fame, he made his village of Verduno as renowned as Serralunga or La Morra.

G.B.'s death in 1927 not only took away Burlotto's driving force, it also deprived Verduno of its greatest champion. And so both faded into obscurity in the decades that followed. But now, with G.B.'s great-great-grandson Fabio Alessandria as winemaker, Burlotto's star is again rising, reclaiming its position as one of Piedmont's great small producers.

Barolo Monvigliero

As it was in G.B.'s day, the greatest Burlotto wine is the magical Barolo from Verduno's Monvigliero vineyard. The greatness of Monvigliero lies in its signature aromatics, which are unlike any Barolo we've ever experienced. Its astonishingly intense, and instantly recognizable, perfume of Provençal black olive tapenade, cedar and truffle is nothing short of hypnotic. And it could come from no place else on earth. It is the essence of its *terroir*.

Like his ancestors, Fabio approaches Monvigliero in a way that is both classical and idiosyncratic—to extract the vineyard's essential greatness. At the core of this technique is a gentle crushing of *all* the grapes by foot, an incredible 60-day maceration on the skins and, of course, long aging in large wood *botti*. It's an approach virtually unheard of today, yet its brilliance is revealed in every glass



At left, the Burlotto cantina a century ago, and at right, Monvigliero.

of this unique Barolo.

In fact, Monvigliero's magic must have as much to do with the technique as it does the vineyard's relatively high altitude or the 45-year-old vines in limestone-rich soil.

The foot treading avoids the problem of mechanical extraction: breaking the

seeds and tannins, which causes bitterness. It also explains how Monvigliero's fruit can withstand sixty days of skin contact—a practice that once flourished in the Langhe's greatest cellars but vanished by the 1980s. The combination of foot treading, long maceration and traditional *botte*-aging produces a wine of powerful structure, but with an ethereally delicate mouthfeel.

A Compelling Stable of Wines

While Monvigliero is arguably the jewel in Burlotto's crown, all of Fabio's wines display astonishing purity, having been born of the same wine-making philosophy.

He makes four Barolos: **Monvigliero**, **Cannubi**, **Acclivi** (a blend of Burlotto's crus) and a beautiful **Barolo normale**. The common thread in all these wines is surreal texture and pristine aromatics.

From the same vineyards as the Barolos, but with shorter wood aging, Fabio produces his fantastic **Langhe Nebbiolo**. He demonstrates his mastery of Barbera with his delicious **Barbera d'Alba** and the deeper, more powerful **Barbera d'Alba "Aves."** And his **Dolcetto d'Alba** and **Freisa** are among the best from any producer, both effusively rich and pure.

Finally, the two most unique Burlotto wines are the beautiful red **Pelaverga**—from an ancient variety grown by the family since 1800—and the rare, explosively varietal Nebbiolo-based rosé, **Elatis**. Like everything else bearing the Burlotto name, they are the essence of a noble winemaking tradition.

COMMENDATORE G. B. BURLOTTO

Piedmont, Italy

OVERVIEW

Proprietor: Marina Burlotto

Winemaker: Fabio Alessandria

Burlotto is one of the Langhe's great, historical estates. Giovan Battista Burlotto began estate bottling Barolo in the late 1800s. He purchased prime plots in two of the zone's most famous vineyards, Cannubi and Monvigliero.

Aside from the Cannubi parcel, most of the estate wines come from vineyards in the village of Verduno, and these wines share a gracefulness and aromatic profile that is unique in the world of Barolo.

The estate was a key proponent of the local Pelaverga grape, and is primarily responsible for its continued propagation today.

VINEYARD INFORMATION

Soils: Many variations of calcareous marls.

Zone: Barolo (mostly Verduno)

RECENT VINTAGES

2007 – Very good to excellent vintage. Wines are extremely fresh and aromatic.

2006 – An excellent vintage. Expressive wines with great purity and richness.

2005 – A mixed vintage with potential for strong wines, but not at the level of 04 or 06.

2004 – Another great vintage. Classic wines, in the style of 2001.

2003 – A year marked by heat and drought. Great Barberas and Dolcettos for near-term drinking.

ADDITIONAL WINEMAKING NOTES

The estate remains devoted to traditional Langhe winemaking, with well-seasoned *botti grandi* used to age all the Barolos. Only one wine—Barolo Cannubi—sees any small barrels, and this is minimal.

Barolo fermentations use exceptionally long macerations, Barolo Monvigliero's grapes tread entirely by foot.

SAMPLING OF THE WINES

Dolcetto d'Alba

Fruit source: Various Verduno vineyards

Avg. Yield: 40 hL/hA

Aging: 6+ months in large cask.

Avg. Production: 500-600 cases

Barbera d'Alba

Fruit source: Various Verduno & Roddi vineyards

Avg. Yield: 45 hL/hA

Aging: 9 months in large cask.

Avg. Production: 800-1,000 cases

Verduno Pelaverga

Fruit source: Various Verduno vineyards

Avg. Yield: 50 hL/hA

Aging: 6 months in large cask and stainless.

Avg. Production: ~800 cases

Barolo "Cannubi"

Fruit Source: Cru in the Barolo village.

Avg. Yield: 40 hL/hA

Fermentation: 15 days in wooden vat with pump-over and regular breaking-up the cap.

Aging: Malolactic in 5hL barrels, followed by 2+ years on large cask.

Avg. Production: ~375 cases

Barolo "Monvigliero"

Fruit source: Cru in the Verduno village.

Avg. Yield: 40 hL/hA

Fermentation: No destemming. Crushing by feet. The cap is submerged and maceration extends for 30-60 days.

Aging: 30 months in large cask.

Avg. Production: ~500 cases